

Partner:



Dimension Data Czech Republic

- ▶ Company established in 2006
- ▶ 3 branch offices: Prague, Ostrava, Štětí
- ▶ 60 employees
- ▶ More than 100 customers
- ▶ Annual turnover 13 mil. EUR

Dimension Data Global

- ▶ Company established in 1983
- ▶ Part of NTT Group
- ▶ 23 000 employees
- ▶ More than 6 000 customers in 58 countries
- ▶ 73% clients from Fortune 100
- ▶ 59% clients from Fortune 500
- ▶ Annual turnover 6 billion USD

Services:

- ▶ Systems integration services
- ▶ IT outsourcing
- ▶ IT as a service

Company Focus:

- ▶ Security
- ▶ Next-generation data center
- ▶ Network as the platform
- ▶ End-user computing
- ▶ Communications

Contact:

www.dimensiondata.com

Dimension Data

Dimension Data is a provider of ICT services and solutions that uses its technology expertise, the ability to provide services on a global scale, and its entrepreneurial spirit to accelerate business ambitions of its clients. Dimension Data is a part of the NTT Group.

Cooperation with Flowmon Networks

Both companies have cooperated since 2010, when they did their first business. For the time being, the products of Flowmon Networks have been deployed at several dozens of Dimension Data clients and the number is constantly growing. Most of the clients deployed the Flowmon solution permanently and it became an integral part of their infrastructure. Some clients use Flowmon Networks products in form of maintenance service as a primary or supplementary component for the periodic performance and/or safety monitoring of their ICT environment. The rest of clients use the service of security network analysis, which is offered by Dimension Data as well.

Awards

Dimension Data Czech Republic has been awarded twice in succession the consecutive award "Reseller of the Year" for outstanding effort they put in promoting network traffic monitoring technologies and network behavior analysis, and also for their business results achieved in selling Flowmon Networks Flowmon solutions.

Dimension Data Management Review

"Flowmon solution enabled our customers to offer a new innovative solution ensuring a stable and secure network. We have implemented the solution at a number of customers in the commercial sector, government, ISP and telco, and we have a very positive feedback. Flowmon is a great tool that satisfies all security managers. We see the cooperation with Flowmon Networks very positively." Zbyszek Lugsch, a member of the Board of Dimension Data.

Clients of Dimension Data Czech Republic

Dimension Data provides professional IT services to a number of clients from the commercial as well as state sector. A number of consultations within the projects require good preparation and analysis. In this phase, Flowmon helps to predict and detect necessary resources. Clients are satisfied with the added value and retain the solution in a production use for performance, operation and safety monitoring. It brings them detailed network traffic visibility they lacked using standard monitoring and security solutions. The largest customers from the financial segment, government, ISP and utilities reflect and fulfil the legislative requirements this way. A lot of clients appreciate the proactive approach of Dimension Data with implementation of a new and helpful technology, and also the stability of Flowmon Networks solution, and possibilities of outputs in the form of recommendations within the implementation of a number of projects.

